# [Abilities Network<sup>®</sup>] SEEING ABILITIES NOT DISABILITIES.

# 2017 ANNUAL REPORT









Program Highlights
Financial Statements
Employment Partners
The Abilities Society
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2017 Board of Directors





COMMUNITY & EMPLOYMENT PARTNERS

Empowers individuals to maximize their abilities to live fully, work independently, and contribute within their communities.

Community & Employment Partners serves over 450 adults with intellectual disabilities at any given time. Individuals in this program are accomplishing 71% of the goals they have set for themselves. 92% of these individuals who want to work are employed and supported by Abilities Network in community based, competitive employment.





#### SENIOR SERVICES MOVE MANAGEMENT

Empowers senior adults to transition smoothly from their present homes into continuing care retirement communities.

In their post–move satisfaction survey, 100% of the seniors we served report they were impressed with our staff and 94% credited them with reducing the stress of their move. 96% of these seniors said they would use us again if a need arose.





#### **HEALTHY FAMILIES BALTIMORE COUNTY**

Empowers young parents identified with the potential for abuse and neglect to attain a nurturing skillset that provides a strong beginning for their children from birth through age five.

Out of 180 children in our Baltimore County program, 100% of have a health care provider within 2 months of enrollment and 98% show no indication of child abuse or neglect. Our metrics in these and many other categories exceed Healthy Families America's standards.

#### **EPILEPSY SERVICES**

Empowers individuals with Epilepsy and their families to educate themselves and others about Epilepsy through trainings and advocacy.

Epilepsy Services provided 74 training opportunities reaching more than 2800 people to educate the community at large about Seizures, Epilepsy and emergency medical needs. Staff partnered with Johns Hopkins Pediatric Clinic to address Sudden Unexplained Death in Epilepsy Patients.

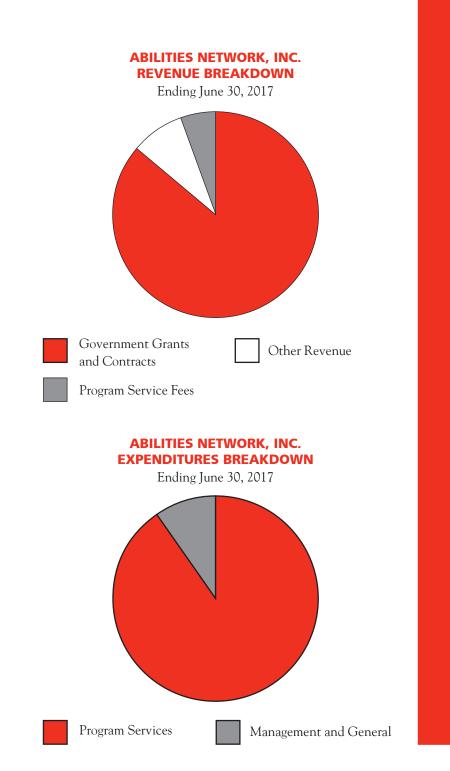
#### **PROJECT ALL CHILDREN TOGETHER (ACT)**

Empowers child educators and care providers to teach and include children of all abilities within classroom and community settings.

Over the past 4 years Project ACT has served 426 children at risk of expulsion from their child care center due to challenging behaviors. Due to our intervention and support, 94% were retained in their child care program.

FINANCIAL STATEMENT	S
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	2017	2016
ASSETS		
Cash and Cash Equivalents	\$2,960,696	\$3,516,591
Property and Equipment, net	\$2,539,747	\$2,498,897
Other	\$1,020,853	\$891,410
Total	\$6,521,296	\$6,906,898
LIABILITIES		
Accounts Payable	\$1,457,340	\$1,614,946
Deferred Revenue	\$130,071	\$90,005
Security Deposit	\$9,831	-
Total	\$1,597,242	\$1,704,951
NET ASSETS		
Unrestricted		
Undesignated	\$4,626,796	\$4,913,111
Board Designated	\$167,000	\$167,000
Total Unrestricted Net Assets	\$4,793,796	\$5,080,111
Temporarily restricted	\$130,258	\$121,836
Total Net Assets	\$4,924,054	\$5,201,947
Total Liabilities and Net Assets	\$6,521,296	\$6,906,898
REVENUE		
Government Grants and Contracts	\$6,822,539	\$7,974,382
Program Service Fees	\$672,413	\$634,045
Other Revenue	\$420,192	\$355,466
Total Revenue	\$7,915,144	\$8,963,893
FUNCTIONAL EXPENSES		
Program Services	\$7,414,573	\$8,192,409
Fundraising	_	\$70,361
Management and General	\$778,464	\$811,785
Total Functional Expenses	\$8,193,037	\$9,074,555
Change in Net Assets	(\$277,893)	(\$110,662)



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#### THANK YOU TO THE FOLLOWING EMPLOYERS FOR THEIR LONG TERM EMPLOYMENT PARTNERSHIPS.

Anne Arundel Medical Center Baltimore Life Insurance Buffalo Wild Wings DoubleTree Pikesville Giant Food Manor Country Club Marriott Headquarters Mount Saint Mary's University National Naval Medical Center/Walter Reed Old Navy SBM @ Becton Dickenson Target Turf Valley Resort and Conference Center Upper Chesapeake Medical Center Weis Market

\*While this is not a complete list of employers, this acknowledges some of those who have supported our mission for over 10 years. We would like to thank all of our partners who make our Vision a reality for those we serve.

## [Abilities Network<sup>®</sup>]

SEEING ABILITIES NOT DISABILITIES.

### THE 2017 ABILITIES SOCIETY

The Abilities Society honors the generous supporters of Abilities Network's mission whose efforts resulted in exceptional giving to the organization's annual fund.

#### The Leadership Circle

Gifts of \$5,000 and above Christopher and Shannon Kelly Keith and Amy Malfa

#### The Partner's Circle

*Gifts of \$3,000 and above* Tina and Andrew Beliveau

Andrew and Laura Hahn

Leete and Jamie Garten

Russell and Leslie Margolis

Stephanie McGuire

Lee Kingham

Lauren Pierce

Glen Tipton

Mike and Caroline Zuidema

#### The Community Circle Gifts of \$1.500 and above

Mary Markakis

Carla McCadden

Dan Ramsey

Jason and Mindy Brandt Donald Dearie Paula and William Dunahoo Sue Glick-Liebman

Leslie Seidman Maxine Seidman Ryan and Katherine Siegrist Grant Yuan

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#### SILVER SPONSORS \$3,000 - \$4,999

Cyberonics Mutual of America UCB Pharmaceuticals

#### **BRONZE SPONSORS \$1,500 - \$2,999**

Capital Services Eastern Moving and Storage P. Flanigan and Sons Hord Coplan and Macht The Joseph Vigman Foundation Lundbeck M & T Charitable Foundation Payroll Network RBC Wealth Management Sparks Marketing Communications Sunovion Whiting Turner

#### FRIEND SPONSORS \$500 - \$1,499

Access Nursing Services Bayview Enterprises, Inc. Bruce Grau & Associates, Inc. BumbleJunk Merlino Design, Inc Morabito Consultants Pascale Stevens LLC SRBR Walgreens

#### **FOUNDATION SPONSORS**

Baltimore County Foundation Blaustein Foundation Care First Epilepsy Foundation – National Office Hirschhorn Foundation France–Merrick Foundation, Inc. The Harry and Jeanette Weinberg Foundation









Albion Surveys Amazon Smiles American Legion Post 182 Ms. Patti Amsel Mr. Fred Anderson Dr. Gordon Wood Anderson Bank of America Bank of America Employee Giving Campaign Mr. Kenneth Bancroft Elizabeth Barry, M.D. The Benevity Community Impact Beyond Care James E. Bishop, III Jason Brandt, Ph.D. Mr. Ken Briers Capital Services, Inc. A. Charles Carnaggio Cavalier Construction Services Chesapeake Children's Museum Margaret and James Choplick Mr. and Mrs. Sam Coleman Anita and Donald Darby Heidi & Scott Denlinger Edrich Lumber, Inc. Elks Lodge # 2576 Lyn and Barry Elliott Flood Department & Compassion Clean Elaine K. Freeman Ms. Jaclyn Gambone

DONORS

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Giant Food Mr. and Mrs. Robert Giordano Gorfine, Schiller & Gardyn, P.A. Hollenshade's Auto Service Mr. & Mrs. Reed Hutner Ireverse Home Loans Mr. Daniel Kaskel Mr. Timothy R. Kingham Mr. and Mrs. Andrew P. Klein Ms. Jayne Klein Ms. Laura Krebs Michael Land Kay and Allen Lankford Ms. Jessica Likas Robert C. Lindloff Mr. and Mrs. Robert U. Link, III Luray Caverns Ryan Lynch Patricia and Joseph Maben Mr. David Marmer Allan Marshall Maryland Senior Resource Network Joan and Jerry Matyiko Ms. Janice McQuinn Diane Mick Mr. William Morrill, Jr. Kathy and Warren Naviasky Network for Good Network for Good–PipeVine

Mr. and Mrs. Herbert S. Garten

Mr. Timothy George









DONORS

ECHO–Northrop Grumman Employees Charity Organization of Northrop Grumman Patients Like Me, Inc. Jill and David Paulson Mr. Mark Paxton PayPal Ms. Dorothy Phillips Pizza Hut of Maryland, Inc. Mr. John Prugh RBC Foundation – USA **Reece** Painting Kathleen and Harvey J. Reed Ann and Robert F. Reilly Jill and Chris Ross Ms. Leah Ruffner Mr. Eric Schiller Mr. Paul H. Schindelar Ms. Barbara Schmidt James & Suzanne Seeberger Senior Handy Services Janet and Mansoor Shaool Shop Rite Micheal K.Smith Leigh and Kyle C. Snowden Strasburg Railroad Company SunTrust United Way Campaign Target Corporation Ms. Sara Tobias Top Notch Moving and Storage Trader Joe's Mr. & Mrs. Paul D. Trinkoff Ms. Lyn Watner Ms. Ruth Weiss Peggy and Kevin Wright



#### **BOARD OF DIRECTORS**

Board Officers President Leslie Seid Margolis Secretary Christopher Kelly Treasurer Michael Zuidema Past President Andrew Hahn At Large Maxine Seidman Leete Garten

#### **BOARD MEMBERS**

Tina Beliveau Sam Coleman Donald Dearie III, CRPC Perry Jay Foreman, PH.D, M.D. Kendra Heyde William A. Kessler Keith Malfa Carla McCadden Stephanie McGuire, CPA David Paulson, SOIR

ADMIN TEAM

Lee Ann Kingham MBA, LCSW, CEO

Lyn Elliott, MBA Director of Human Resources

Ryan Lynch *Controller* 

Kathy Naviasky, MS Director of Program Administration Lauren Elizabeth Pierce Dan Ramsey Mel Riebe Jr. Brandon M. Scott Leslie Seidman Steve B. Stephens, II Glen A. Tipton, FAOA, NCARB Paul Trinkoff, Esquire Kyle Weadock Grant Yuan

Betsy Weaving Director of Program Services

Perry Jay Foreman, PhD., M.D. *Chairperson, Epilepsy Advisory Board* 

Jason Brandt, Ph.D. Chairperson, Senior Services Advisory Board

# [Abilities Network<sup>®</sup>]

#### **OUR MISSION**

To challenge the community to acknowledge the value and equality of people of all abilities.

To promote more inclusive communities, these services are provided through five main programs:

- Community and Employment Partners
- Senior Services Move Management
- Healthy Families Baltimore County Center
- Epilepsy Services
- Project ACT <u>A</u>ll <u>C</u>hildren <u>T</u>ogether